

# Session 3: Grant Opportunity Research 2024 Hub Summit April 24, 2024

# Agenda

- ✓ Grant Planning
- ✓ KS Hub Website
- √ Grants.gov
- ✓ Other Available Resources
- √ Hub Capacity Extension Team

# **Grant Planning**

### **Establish an Intelligence Network**

- Ever expanding set of funding conduits need to look beyond federal sources
- Need to develop an increased understanding of funding conduits
- Increase focus on state and philanthropic grant opportunities

# Develop a grants plan that reflects entity wide priorities

- Documented grants plan helps define and prioritize opportunities
- Create grants plan in coordination with budget and capital plan development;
   continuously monitor and update plan
- Key elements include: Elected officials' priorities; current and expected grants; grant funding landscape; strategies and approaches for building and managing the city's grant funds

# **Grant Planning**

### Keep inventory of community needs and desired projects

- Focus pursuits based on inventory, regularly update to align with new priorities
- Identify needs that cannot or should not be funded by the general fund

# Develop tools and processes to identify a potential "capital stack"

- Few significant projects rely on a single funding source
- Determine how to properly layer funds and optimize funding
- Understand the timing considerations associated with all funds in the stack as well as any potential costs (e.g., interest)



# **Opportunity Identification**

### Track funding opportunities on a regular basis

- Know where NOFOs are posted and register for notifications
- Application timelines are short team should meet at least once a month
- Track grantor's funding rhythm to prioritize projects
- Consider automation via grants management technology

# **Opportunity Identification**

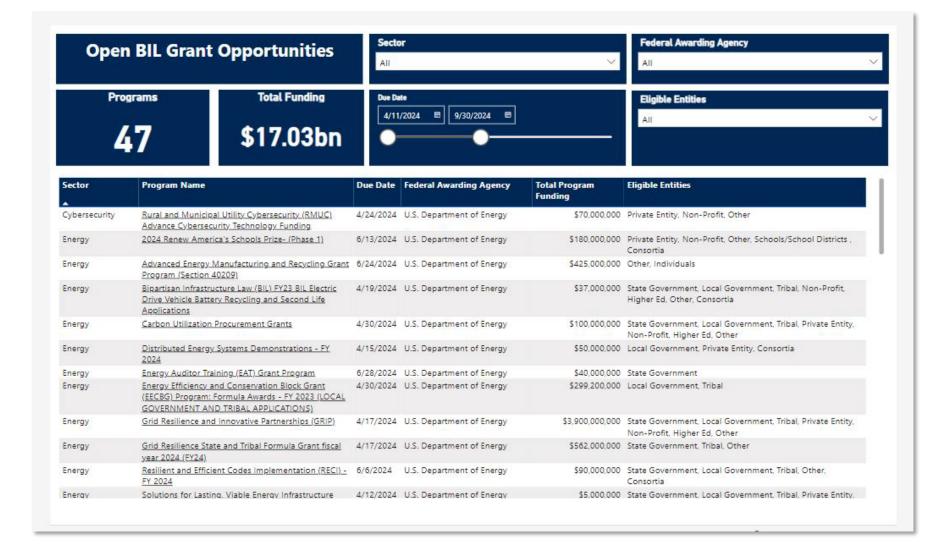
### **Establish a decision criteria**

- Ensure grant pursuits align with priorities
- Define key elements to use for vetting opportunities
- Consider ability to implement when making pursuit decisions
- Build off prior successful experiences (internal & past awardees)
- Share grant opportunities that may not be an internal fit with external partners

# Kansas Infrastructure Hub Website



# Hub Website: Open Grant Opportunities

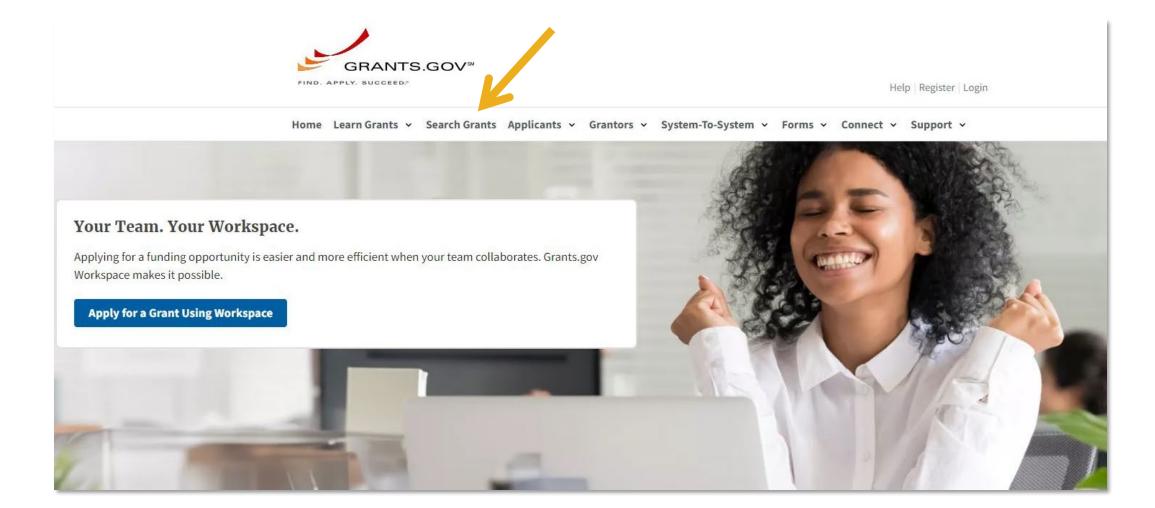


### Filter by:

- Sector
- Federal Awarding Agency
- Due Date
- Eligible Entities

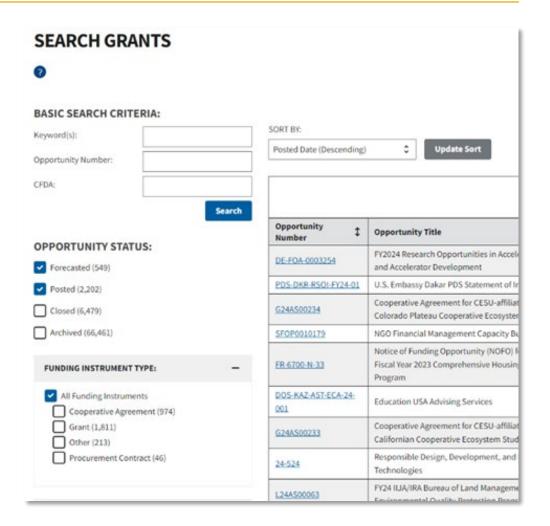
# **Updated Weekly**

# Grants.gov



# Grants.gov: Search Grants

- Search for opportunities using the Keyword(s) function, being as specific as possible
- Narrow the results using the toolbar on the left side of the screen; make selections applicable to your entity's characteristics and needs
- Save the search criterion that have been selected; doing so makes it easy for Grants.gov to send notifications in the future for relevant funding opportunities



# Grants.gov: "View Grant Opportunity" Page

Forecast Tab: alerts applicants to a planned funding opportunity that is not yet open.

**Synopsis Tab:** provides essential information about the opportunity, including the Funding Opportunity Number, posted and closing dates, and eligible applicants.

Version History Tab: provides access to all versions of the grant opportunity's forecast and synopsis.

**Related Documents Tab:** lists documents and links the grant-making agency has attached to the specific opportunity.

**Package Tab:** provides links to the grant opportunity package(s). To create a workspace to begin a grant application, click the Apply button near the top of the page.

### Other Available Resources

### **General Resources**

IIJA Implementation Resources | National Governor's Association



### **For Counties:**

 Implementing Infrastructure Investments at the County Level | National Association of Counties



### For Local Communities, Cities, and Towns:

 Local Infrastructure Hub | United States Conference of Mayors & National League of Cities



# National League of Cities Local Infrastructure Hub



CALENDAR

**GRANT SEARCH** 

**RESOURCES** ~

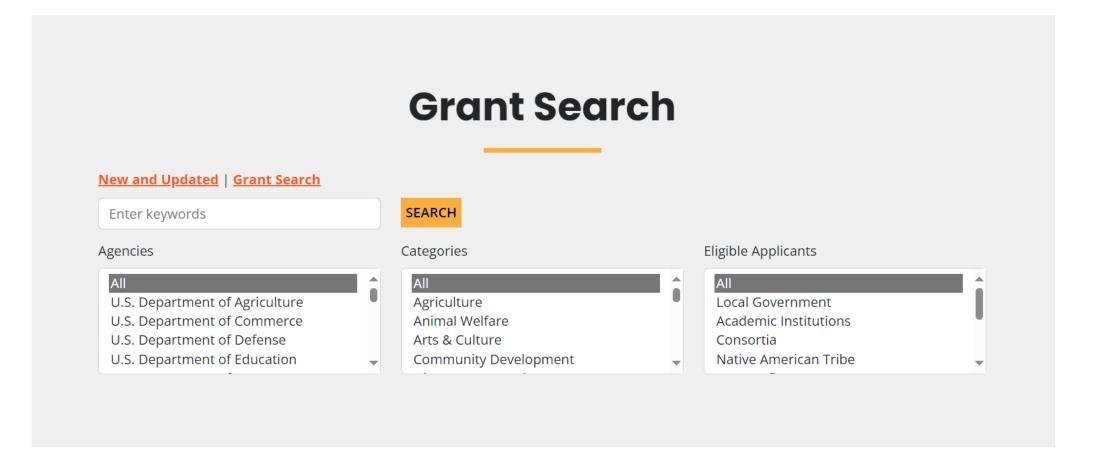
### **Local Infrastructure Hub**



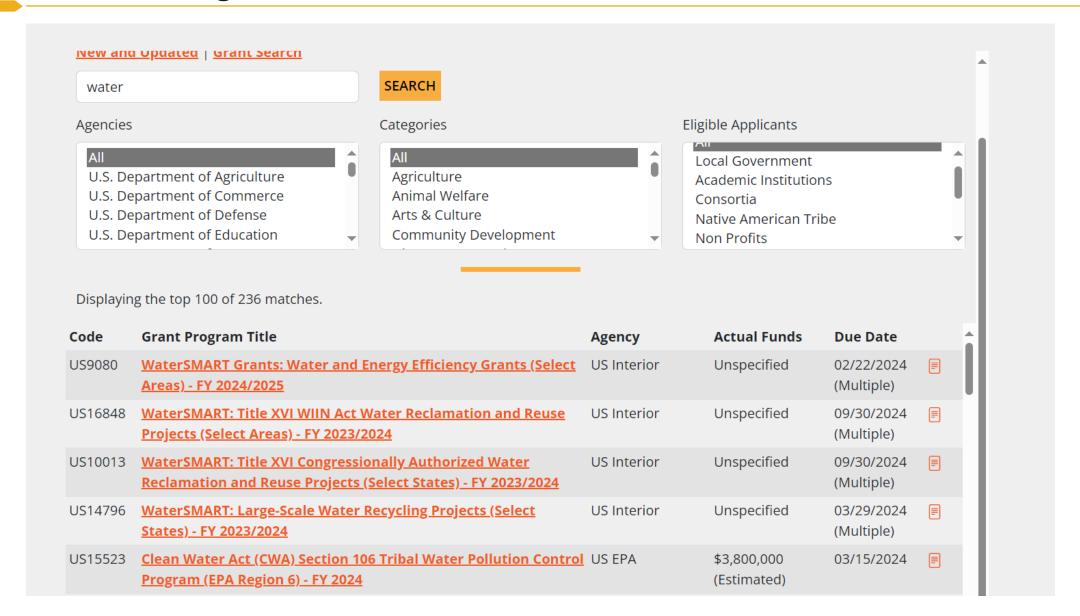
ABOUT O

# National League of Cities Local Infrastructure Hub – cont.

The Bipartisan Infrastructure Law consists of nearly 400 funding opportunities. This tool can help you find those that best align with your community priorities.



# National League of Cities Local Infrastructure Hub – cont.



### **State Resources**



EXCEL

Show 10 ✓ entries

Contact us

commercial rehabilitation.

Maximum **♦** Announcement **♦ ♦** Contact **♦** More information Purpose Award Match Given **Amount** Period \$1,000,000.00 50% Broadband Infrastructure January -July Jade.Piros@ks.gov https://www.kansascommerce.gov/officeofbroadbai **January** Acceleration buildout in March Grant (BAG) economically distressed counties Community Community \$750,000.00 25% January January – Andrew.Hayman@ks.gov https://www.kansascommerce.gov/cdbg/ December Development development September **Block Grant** projects: (CDBG) -Facilities, Competitive public service, Round infrastructure Community \$300,000.00 Rolling Rolling Andrew.Hayman@ks.gov https://www.kansascommerce.gov/cdbg/ Community 25% January Development development **Block Grant** projects: Housing,

Search:

### Other Resources



**About** 

### K-State Research and Extension

**Program Areas** 



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**Impact** 

**News and Events** 



### **Grant Support**

**4-H Youth Development** 

Our Community Vitality team offers grant writing classes, specific grant searches, access to professional grant writing tools and personal coaching for people who write grants for Kansas communities.

Participants in grant writing classes wrote \$42 million of successful grants within the first year of the class. With the support of our professionals, communities enrolled in the <a href="Kansas Community Empowerment (KCE)">Kansas Community Empowerment (KCE)</a> program have increased the number of private and public funds raised by 190% during 2020-2022.



<u>Grant Support in Kansas Communities: Making A Difference Report</u>

### **Northwest Kansas Planning & Development Commission**

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### **North Central Kansas Regional Planning Commission**

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### **Flint Hills Regional Council**

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### Mid-American Regional Council (MARC)

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### **MO-KAN**

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### **Southeast Kansas Regional Planning Commission**

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### **South Central Kansas Economic Development District**

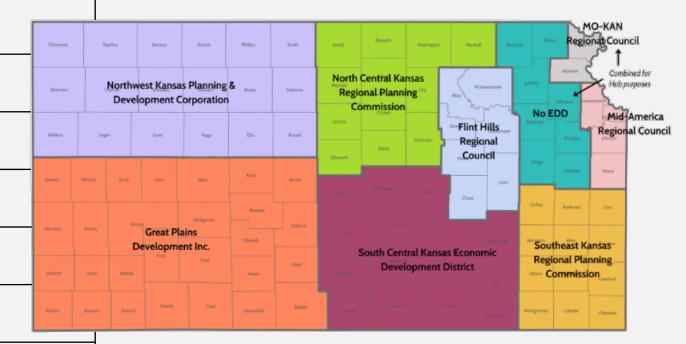
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### **Great Plains Development**

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### **Tribal Governments**

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### **Capacity Extension Team Lead:**

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Questions?





# Thank you